



Hummel Group

Local Feature:

Accurate Auto
www.accurateautoglass.com



Exceeding Expectations April 2010

www.hummelgrp.com

John Painter met Jay Anker in 1991, when he hired him to help with his small glass replacement company, Superior Auto Glass. “Early on,” commented Jay, “we were two guys with two trucks calling on body shops and auto dealers.” In 2002, the two close friends became partners and started Accurate Auto Glass, with a focus on craftsmanship and customer service. “Competition in our market is fierce so we rely heavily on purchasing in volume to allow us to keep prices low and still deliver the best quality,” Jay explained. The average installation of a new windshield runs \$130 to \$200 even with the free mobile installation service. Today, the company not only replaces around 450 windshields a month but also repairs mirrors and inner door parts.

“Your windshield comprises 30% of your car’s structural integrity in a collision when airbags deploy or a rollover occurs,” Jay explained. “Since an intact windshield keeps the airbags properly shaped during deployment, a windshield blowout can have catastrophic consequences when airbags deploy.” “In a rollover, your windshield is responsible for maintaining roof strength to keep you safe.” Jay states, “Our technicians keep these facts in mind with every installation and will never hurry or cut corners.”

Another common problem that occurs with many installations is leaking or rust. The removal of the damaged windshield requires old seals and urethanes be cut away. Original paint that is hidden after installation is frequently nicked or chipped during this process. Before reinstalling any windshield, Accurate Auto Glass technicians take the time to reseal these problem areas so that rusting will not occur and cause leaking.

With laser focus on top quality work, Accurate Auto Glass technicians are replacing over 5,000 windshields a year at customer locations all over northeast Ohio. The company stocks hundreds of popular windshields for both foreign and domestic cars allowing same day service for over 70% of the repair requests. If your windshield is not in stock, it can be delivered and installed usually in one to two days. While Accurate Auto Glass has an installation facility in Akron, most windshields are replaced at the customer’s home or place of work.

In meeting with Jay and John, it was apparent that the friendship that started this company is still quite alive and well. Accurate Auto Glass is authorized by all major insurance companies. For more information visit www.accurateautoglassinc.com or call 877-899-1132.

On March 23, 2010, President Obama signed into law the Patient Protection and Affordable Care Act. Although many details are still uncertain what's important for you to know is that there are no immediate changes to be made. Here is a brief summary of the changes slated to take effect later this year:

- Health plans cannot deny coverage to dependent children for pre-existing conditions.
- Creation of new high-risk insurance pools for people denied insurance due to pre-existing conditions.
- Removal of annual maximum and lifetime benefit caps.
- Insurance plans required to cover certain preventive services without cost sharing.
- Small business tax credits for employers with less than 25 total employees. The credit is up to 35% of the employer's contribution to provide health insurance for employees. We suggest contacting your Company's tax professional for further guidance on this topic.
- Children can stay on their parents' health plan until their 26th birthday (note that the State of Ohio has passed similar legislation extending coverage to age 28 AND the State and Federal Laws have different definitions of eligibility and dates of implementation).



We will be sending more details about the children eligibility in the coming months as we learn more.

There are many other changes scheduled to take effect over the next 4 years with full implementation scheduled for 2014. As our health insurance carriers evaluate and communicate the new rules and regulations we are committed to helping you stay informed and compliant with these new laws.



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Hummel Group is represented by the talented people of our three offices in Berlin, Orrville, and Wooster, OH. Give us a call today at:

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