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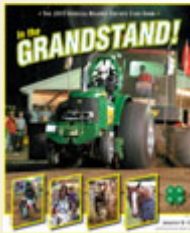
INSURANCE & FINANCIAL SERVICES

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What's Happening at Hummel Group

Darrick Hummel (Berlin), Gary Raber (Berlin), Jake Kraft (Berlin) and Phil Teague (Wooster) participated in the Art Teynor Memorial Golf Outing on June 25th.



Community Support

Hummel Group will be at the 2011 Holmes County Fair to support the Jr. Livestock Sale Thursday, August 11th and Friday, August 12th. Hummel Group understand the importance of 4-H and enjoys the festivities at the fair

Hummel Group Newsletter for August 2011

Dear Jolene,

Thanks for taking the time to check out our newsletter! Here are some articles for your interest. For more information, visit our [web site](#).

Enjoy!

Hummel Group Adds New Employee: Eric McDowell

The Hummel Group officially welcomed Eric McDowell aboard as a Commercial Lines and Professional Liability producer effective 08/08/2011. A Certified Insurance Counselor and veteran of agency business, Eric was born and raised in Millersburg, Ohio. A 1982 graduate of West Holmes High School, Eric continued his education at Miami University in Oxford, Ohio where he obtained his B.S. degree in Mass Communications. He completed his coursework with a production internship at WTVJ, an NBC affiliate in Miami, Florida; where he had the pleasure of working with the then up and coming TV personality, Katie Couric.



In 1987, Eric returned to Millersburg and joined his father's property/casualty insurance agency. He purchased the agency in 1995 and subsequently merged with Steiner Insurance Agency in Wooster, where he focused his attention on large commercial accounts, with an emphasis in the area of medical malpractice. Eric resides in Millersburg with his wife, Penny and son, Braden; and has business relationships in Millersburg, Berlin, Orrville and Wooster. Join us as we give

year after year.



Take Action

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Eric a warm welcome to the Hummel team.

Eric can be reached by using any of the following contact information:

Phone: 330-683-1050 800-860-1060

Cell: 330-231-9638

Fax: 330-683-1169

Email: emcdowell@hummelgrp.com

GROUP RATING PLANS:

What are they and how can they help your business?

Group Rating is a program offered through the Ohio Bureau of Workers' Compensation (BWC) which permits employers with better-than-average claim histories to join together through a sponsoring organization for the purpose of being rated as a larger group. By participating in group rating, employers enjoy much lower premium than could be attained on their own. Over 90,000 employers in Ohio have joined a group rating plan and enjoy tremendous reductions in their workers' compensation premiums. Since 1991, they have saved employers over \$1 billion in workers' compensation premiums. Discover why more Ohio employers have found their way to CompManagement, Inc., a Sedgwick CMS Company! Their first priority is maximum premium reduction. They also put strategies in place to preserve your discount and develop other substantial savings to improve your bottom line. Their network of statewide offices delivers personalized service no matter where you are located. Hummel Group is one of the offices in this network and is excited to work with you. [Take a look at the attached Frequently Asked Question flyer and prospect sheet.](#) If you are interested fill out the sheet and send it in or call Hummel Group today!

<https://www.sedgwickcms.com/GroupRating/>

Feel free to contact us with any questions. We can be reached at 330.893.2600.

Sincerely,

**Jolene Taggart
Hummel Group**

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