



Hummel Group

Local Feature:

Autoworks Collision Center
www.autoworkscollisioncenterinc.com



Exceeding Expectations February 2010

www.hummelgrp.com

Your world can change in a split second. Maybe another driver makes a mistake, attention is momentarily misdirected or a deer wanders into your path. In an instant the vehicle you rely on, maintain, bathe and care for appears to be forever damaged. I have truly enjoyed getting to know some of these artisans that reshape metal, blend paints and straighten frames. They use state-of-the-art tools, possess an amazing amount of knowledge and are blessed with God given skill.

Just west of the Wayne county fairgrounds on Old Lincolnway, a modern looking building recently opened and became location two for Dave Rabin's Autoworks Collision Center. The 23,000 square foot facility is bathed in natural light and houses the equivalent of an automotive critical care unit. Cars, trucks and vans of all makes and colors start their trip through the facility with a quick wash preparing them for an in-depth repair diagnosis. Aaron Fox, assistant manager, explained, "We want fast but accurate estimating." "Once the vehicle is washed, it can be more thoroughly examined for its true damage."

Once diagnosed and estimated the vehicle proceeds to a station where it will be worked on by every expert necessary to return the vehicle to its pre-accident condition. Once straight and correct, the partially stripped auto is prepared for its pass through one of three state-of-the-art down draft paint booths where exact color is applied and baked onto the metal. Once cured, and inspected the vehicle is ready to have all parts returned, paint polished, and interior detailed.

Dave Rabin, owner of Autoworks Collision centers has seen a lot of changes since coming out of technical school in 1987. Dave started work as a repair specialist in 1993 at Holmesville's MRP Auto Body. In 1995, he became the manager and by 1998, Dave purchased the business and renamed it. Dave's simple philosophy has made his business successful. "Information is so accessible, and the equipment is better than ever," comments Dave, "but the most important aspect of business is streamlining the approach, to create a pleasant experience for the consumers, agents, and adjusters." "I'm not interested in being ahead, behind, or aside the competition, but rather work to create a lean and productive collision environment that takes the stress out of the repair process for all my stakeholders. The rest just seems to fall into place." From his childhood, Dave adopted a servant leadership approach to his dealings with others.

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Wooster 330-262-2802 Holmesville 330-279-2800

With today's difficult economic environment, we are more involved than ever in assisting our clients with ways to save money on their insurance. Please take a moment to read through some of our common tips. If you have questions about your insurance, we'd like talk with you.



- The first recommendation is to those purchasing a car. Always check the cost of insuring the automobile before making a decision to buy. Some of the factors that can impact insurance cost for particular models may be cost to repair, worse-than-average injury statistics or style of vehicle such as a sports car. Insurance cost can be affected by features such as safety restraints, airbags and anti-lock brakes.
- If you drive an older car, examine the benefit of carrying comprehensive and/or collision coverage. If your automobile is only worth a couple thousand dollars and you carry a \$500 or \$1,000 deductible, it really does not make a lot of sense to carry the additional coverage.
- Do you have a youthful driver? Did you know that their grades can affect cost of insurance? Make it a requirement for them to carry a B average or higher in order to drive.
- How are insurance products packaged? If you own a home, talk to us about combining your products or adding an auto home umbrella for significant savings.

- Just by modifying the way you pay your bill can often save you money. Ask about paperless billing, electronic fund payment or paying in full.

Always remember the reason to have the insurance when shopping for a lower rate. Lowering or omitting certain coverage for reduced premium should always be reviewed with your insurance professional.



Hummel Group is represented by the talented people of our three offices in Berlin, Orrville, and Wooster, OH. Give us a call today at:

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